

INTERNATIONAL ASSOCIATION OF ALLERGOLOGY  
ASSOCIATION INTERNATIONALE D'ALLERGOLOGIE  
ASOCIACION INTERNACIONAL DE ALERGOLOGIA  
INTERNATIONALE GESELLSCHAFT DER ALLERGOLOGIE

July 6, 1976

*President:*  
Dr. T. Sindo  
57-13, Denen Chofu Honcho  
Ota-Ku, Tokyo,  
Japan

Dr. L.L. Henderson  
Mayo Clinic  
Rochester, N.Y.  
U.S.A.

*Secretary-General:*  
Dr. L.L. Henderson  
Mayo Clinic  
Rochester, Minnesota, 55901  
U.S.A.

Dear Lowell

Many thanks for your letter of June 10, 1976 concerning ESL's proposals for expanded activities of the Secretariat.

*Treasurer:*  
Prof. Dr. A.L. de Weck  
Institut für klinische Immunologie  
Inselspital  
3010 Bern, Switzerland

As requested in your letter I have prepared a summary of income and expense for the last two triennia together with the figures for 1974 and 1975 (Schedule 1). As you will see it is abundantly clear that ESL's increased participation could not be financed from membership fees and interest - except for Section 2 - Design of Forms - \$800 non-recurring. I'm sorry if the proposal is misleading on this point because I never intended that Section 3 - Consultation and Accounting should be financed by anything but Congress funds.

*Executive Secretary:*  
Miss Suzanne K. Edwards  
International Association  
of Allergology  
1390 Sherbrooke Street West  
Montreal, Quebec, H3G 1K2  
Canada

It seems to me that all of us on the Executive Committee (and I include myself as a servant thereof) have been labouring under an illusion for years i.e. that IAA funds and Congress funds are two completely different operations and should be treated as such. In my opinion this is not correct. The IAA generates revenue from three sources; membership fees, interest on its surplus funds and surpluses from congresses. In effect the IAA says to a congress "you must break even". This is all well and good if the congress is a success and a surplus is turned over to the IAA but if there is a loss (as at the VI Congress) the IAA has to pay it out of its surplus.

In my view we have been just plain lucky that some congress has not incurred a horrendous loss which would wipe out, or certainly drastically deplete, the IAA surplus which, over the years, has been built up to \$74,000. You may think that this is a rather dramatic statement but when you look at Schedule 2 you will see that the Tokyo Congress operated on a budget of close to \$400,000!

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EXECUTIVE COMMITTEE

Dr. E. Mathov (Argentina), *Pres. Elect*, Dr. M. Samter (U.S.A.), *Past Pres.*; Dr. C. Arbesman (U.S.A.), Dr. P. Navarajo (Ecuador), Dr. S. O. Freedman (Canada), *Vice-Presidents*; Dr. Y. Oshima (Japan), Dr. I. Glazer (Israel), Dr. J. A. Stewart (Australia), Dr. M. Salazar-Mallon (Mexico), Dr. J. Popys (England).

I realize now that part of the difficulty in explaining what is involved is that no one ever sees the congress financial statements because only the net figure of profit or loss is shown on the IAA statement. This is my reason for preparing Schedule 2: to demonstrate the amount of money involved and also to show the amount of congress funds spent on mailings and staff.

It was a rather difficult exercise but I consolidated revenue and expenses from all sources and eliminated advances to arrive at total revenue and expense. Also each financial statement is prepared differently so it was next to impossible to ensure that I was comparing "apples with apples" and not with "oranges". In any event it certainly gives a good idea of what has gone on and I can assure you that the bottom line is correct!

All this long explanation brings me to the points I am trying to make:

1. That the principle that congresses be self-supporting be maintained but that the IAA should provide more guidance to the Organizing Committees thus ensuring some control over funds which are one of its principle sources of revenue.
2. That congresses are already paying for staff and secretariat out of their funds and this is where any proposed fee to ESL should be taken from.

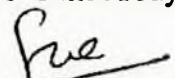
In Alain's letter of June 11, 1976 he raises two valid points: the question of housing and abstracts and the possible complacency of the organizing committee if the financial responsibility is shifted to the I.A.A.

As stated above I do not feel we should alter the current practice as far as the financial responsibility is concerned but only the accounting of the funds. I agree with Alain that the committee would not work as hard but feel strongly we should give them the benefit of our expertise to help them to plan wisely.

Housing and abstracts are indeed difficult to solve. I included them in the proposal so that participants would send everything to one location - but this could easily be changed and they could be sent direct to the local committee if it seems preferable.

I hope the above will be a help and I look forward to hearing from you.

Yours sincerely,

  
Suzanne K. Edwards  
Executive Secretary

SKE:yh

cc: Dr. T. Sindo  
Dr. A.L. de Weck

INTERNATIONAL ASSOCIATION OF ALLERGOLOGY  
INCOME AND EXPENDITURE

	<u>Total</u> 1968 to 1970 inc.	<u>Total</u> 1971 to 1973 inc.	<u>Total</u> 1974 & 1975
<u>Income</u>			
Membership fees	\$ 10,963	\$ 13,319	\$ 12,116
Interest	7,030	7,205	8,692
	<u>17,993</u>	<u>20,524</u>	<u>20,808</u>
<u>Expenses</u>	<u>15,500</u>	<u>18,684</u>	<u>16,816</u>
	2,493	1,840	3,992
 <u>Net Income from Congresses</u>			
VII Congress - Florence		15,431	
VIII Congress - Tokyo			6,377
	<u>          </u>	<u>          </u>	<u>          </u>
 <u>Excess Income over Expenditure</u>	 <u>\$ 2,493</u>	 <u>\$ 17,271</u>	 <u>\$ 10,369</u>

INTERNATIONAL ASSOCIATION OF ALLERGOLOGY  
CONGRESSES

	<u>VI</u> <u>Montreal</u>	<u>VII</u> <u>Florence</u>	<u>VIII</u> <u>Tokyo</u>
Total number of registrants	768	1,648	1,758
Registration fees	\$20 to 50	\$30 to 52	\$35 to 70
<u>Income - all sources</u> (excluding IAA advances)	<u>\$ 108,884</u>	<u>\$ 132,400</u>	<u>\$ 388,700</u>
<u>Expenses</u>			
Administrative			
Mailings, postage			
From Congress city	7,294	2,643	4,729
From IAA in Montreal	-	2,688	2,618
	<u>7,294</u>	<u>5,331</u>	<u>7,347</u>
Staff, secretariat, etc.	21,624	16,137	69,464
	<u>28,918</u>	<u>21,468</u>	<u>76,811</u>
All other	93,685	95,501	305,512
	<u>122,603</u>	<u>116,969</u>	<u>382,323</u>
<u>Total Expenses</u>			
	<u>122,603</u>	<u>116,969</u>	<u>382,323</u>
<u>Excess Income over Expenditure</u>	<u>\$ (13,719)</u>	<u>\$ 15,431</u>	<u>\$ 6,377</u>

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Secretary      Speakers  
 Tokyo      70.      100.000  
 Bs. As      -  
 Montreal      20.  
 Fbo      100.



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